

# Press information

**19 June 2012**

## **Nucleus embarks on round of RDR roadshows**

Nucleus, the IFA-owned and controlled wrap, has embarked on a week of workshops aimed at helping advisers understand what the RDR will really mean for them in practice.

The workshops, which kicked off yesterday in Norwich and London, have been specifically designed to focus on the six key areas and issues that advisers must understand and address in the run up to RDR implementation. These are:

1. Segmentation and client agreement
2. Investment propositions
3. Legacy business and client servicing
4. Preparing for VAT changes
5. Risk management transitioning
6. The role of platforms

Commenting, Barry Neilson, business development director at Nucleus, said: "With RDR the single most important factor currently facing IFAs in the UK, it is vital they are on top of the key issues. These workshops have been specifically designed to focus on the six areas that matter most."

-Ends-

**For further information please visit [www.nucleusfinancial.com](http://www.nucleusfinancial.com) or contact:**

Jon Atkins, MRM – 020 3326 9915 / 07557 286 721  
Katy Allison, MRM – 020 3326 9906 / 07817 558 062

**Notes to editors:**

### **About Nucleus**

Nucleus Financial Group is an online wrap based business platform.

Nucleus was founded in 2006 by a number of high quality IFAs who shared a commitment to create a market where advisors have the infrastructure and desire to place the client centre stage.

Since foundation Nucleus has established itself as a major force for change in the market. It is now a community of IFA businesses who through ownership and control of the business process seek to create a better customer experience.

The management team is led by David Ferguson chief executive, and offers extensive experience across all areas of the UK retail financial services market.

On 3rd February 2012, Nucleus announced it broke the £3.5bn AUA barrier and its IFA-firm total reached 100.

<http://www.nucleusfinancial.com/>